



Press release

NTR Doubles International Customer Base in 2005 Citing Record Sales of NTRinquiero, Its Flagship On-Demand Remote Support and Access Product Suite

Barcelona, Spain, August 1, 2005 - NTR (Net Transmit & Receive, S.L.), global technology company specialized in innovative communication and collaboration solutions and manufacturer of the on-demand remote support solution—NTR inquiero, has added the city of Frankfurt, Toshiba, and Computer Concept AG to its international client roster of more than 3,000 firms. Citing client wins such as these, NTR has nearly doubled its customer base worldwide within the first six months of 2005, outpacing its ambitious international expansion plan.

“For NTR, 2005 has proven to be a banner year for international sales of NTRinquiero and we still have two more quarters to look forward to”, said Tomas Casanovas, NTR S.L Chairman. “With more than 3,000 global customers today choosing our award-winning line of remote support and access solutions, we’re surpassing our key business milestones and are confident that the market’s response in Italy and North America will mirror the success we’ve experienced in Europe, Asia, and Latin America”.

In 2004, the majority of NTR’s customers were based in Spain and adjacent European countries. In contrast, the international share of NTRinquiero installations grew by more than 40 percent to date in 2005.

Sold as either an ASP (application service provider) solution or as a software license, most customers have selected the ASP option, accounting for 75 percent of total sales, versus 25 percent for software licenses.

Bolstered by the growing success of NTRinquiero internationally and executing on its aggressive expansion plan, earlier this year NTR opened up two new offices in Italy and Dallas, Texas, home to NTR’s North American headquarters. Additionally, the company has signed on significant distribution deals and new partnerships in several countries to better support NTR’s global customer base.

About NTR

Founded in 2000, NTR (Net Transmit & Receive S.L.) is a leading provider in innovative communication and collaboration solutions for companies of all sizes requiring growing mobility. With its wide range of support and remote access solutions, NTR provides technical support to more than 3,500 companies. NTR’s support solutions allow companies like Toshiba, ING-Direct, IKEA, Caprabo, Deutsche Bank, Epson, Honda, Infor, Sage Sesam, Tenovis and Actualize to cross geographical boundaries.

Headquartered in Barcelona, NTR has international offices in Germany, France, Italy and the United States. Recently, NTRinquiero’s videoconferencing feature was chosen, once again, as a finalist in the IGC Awards for Digital Innovation.

For more information about NTR, please visit www.ntrglobal.com



For more information about our solutions www.inquiero.com y www.ntrconnect.com

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